

DESTINATION DUBLIN



FUTURESCOPE TRADE MISSION “WHERE BUSINESS GETS DONE”

Programme in partnership with



Objective

Our trade mission objective is twofold. Firstly, we would like to offer you a one-day full immersion programme aimed at introducing you to the Irish innovation and tech ecosystem. Second, in tandem with our Dublin BIC member, we are offering you the possibility to hold one-on-one meetings with local corporates and investors for you to pitch your business. Also, you will have full access to the FutureScope event, where you will have the chance to network and interact with start-ups, scale-ups, tech multinationals, innovative Irish enterprises and investors.

For whom

Our FutureScope trade mission is designed for companies supported by EU|BICs, who are currently in the scaling-up phase and are ready to kick start their international expansion. Accompanying EU|BICs, and other interested EU|BICs will also be able to take part in the event, but not in the match-making Trade Mission elements.

Programme content

- Two online Pre-departure workshops delivered by seasoned investment experts:
 - Discover the Irish entrepreneurial ecosystem and learn more about what you can expect at FutureScope
 - How to master a good pitch
- Presentation of the Irish Tech Ecosystem
- Guided tour of Incubator facilities
- Hands-on workshop on how to raise funding from Irish Investors
- Qualified Matchmaking with Irish-based corporates
- Free entrance to [FutureScope](#) (01 April 2020)
- Multiple networking opportunities over the two days allowing you the chance to meet with local investors, incubators, accelerators and corporates

About FutureScope

On the 1st of April 2020, 1500+ stakeholders active in the tech and entrepreneurial ecosystems will gather at FutureScope in the Convention Centre in Dublin to explore the implications of emerging technologies. Business leaders will share insights on the challenges coming down the track, how emerging technologies will impact business and society, the market opportunities that will arise and the implications of disruption and innovation. FutureScope attracts innovators and innovation seekers. It aims to identify collaboration opportunities between start-ups, scale-ups, tech multinationals, innovative Irish enterprise, the research community and investors. For additional information regarding FutureScope's programme, please [click here](#).

About Dublin BIC

Dublin Business Innovation Centre (Dublin BIC) empowers entrepreneurs to start and scale by providing a comprehensive range of programmes specifically designed to advance the ambitions of early-stage companies.

Dublin BIC provides programmes across four core areas of expertise:

- **Investor-ready preparation** — 85% of Dublin BIC investor-ready start-ups receive funding
- **Access to finance** — 350 start-ups have received funding through Dublin BIC
- **Incubation Space** — managing two of Ireland's leading start-up and co-working hubs
- **Community & Collaboration** — In knowledge-sharing, business opportunities and networking

Key Dates

Deadline for application: 21st February 2020.

Successful applications announced on 27th February 2020.

Selected participants will need to commit to be in Dublin on 31st March—02nd April to be accepted in the programme.

Sectors

The sectors are Climate (ESB), Agri/FoodTech (Kerry Group) and Finance/Business Solutions (An Post). The technologies of interest include (list below is not exhaustive):

- Electronic Materials and Applications
- Sensor Technology
- Energy Materials & Technologies
- Internet of Things
- Edge Computing
- Digital Twins
- Artificial Intelligence
- Clean Technologies
- Renewables
- Electric Vehicles

Eligibility Criteria

This call is for you if you are a company which:

- Operates in the field of Climate or Agri/FoodTech or Finance/Business Solutions
- Can show proof of concept and some market traction
- Can show a growth strategy and the potential to scale
- Has a committed and experienced management team
- Has a pitch deck or executive summary of a business plan
- Preferably received already a pre-seed investment (but not mandatory)
- Is a legally founded company

Selection Process

EBN and Dublin BIC selection committee will review and select successful applications based on eligibility criteria. Due to high volumes of applications, feedback may not be available.

Cost contribution for FutureScope trade mission:

The total cost contribution for the trade mission is 1500€ per company. 1 to 2 people representation is allowed.

Information about Partner Hotels of the event will be communicated to selected companies. Please note, EBN cannot cover your travel and accommodation costs for the programme.

Registration & additional information

If you would like to register for our FutureScope trade mission, please [click here](#). For any additional information regarding FutureScope programme, please [click here](#).

Internationalisation Helpdesk

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